

# **2020 & 2021** ANNUAL REPORT

VOLUNTEER

## **ALAN'S MISSION STATEMENT**

American Logistics Aid Network saves lives and reduces suffering for disaster survivors by coordinating logistics services and information to improve disaster relief outcomes.





Kathy Fulton Executive Director

Mark Richards President

#### **ALAN Board Members**

Mark E. Richards, President Richard Sharpe, Vice President Mark Cabrera Michael Gardner Brent Hutto Stacey Kobayashi Mary Long Robert Martichenko Penelope Menzies Tim Osmulski Natalie Putnam Elijah Ray

Roger Woody

# FROM ALAN'S LEADERSHIP TEAM

There are many things you could say about the past two years, especially if you're a humanitarian organization like ALAN.

2020 and 2021 proved to be some of the busiest and most challenging chapters in our history. In fact, during that time, there were 43 catastrophic events in the United States that resulted in more than \$1 billion worth of total damage apiece, including:

- the COVID-19 pandemic
- Hurricane Ida, one of the strongest and deadliest storms ever to make landfall in our country
- several devastating tornadoes that swept the Southeast and Midwest
- and a range of wildfires in California, Oregon and Colorado that claimed countless acres and resulted in massive loss of life and property.

But this annual report isn't about those disasters. Not really.

It's about YOU and the extraordinary amount of good ALAN has been able to do because of your gifts.

Just as important, it's about the countless lives that have been changed for the better simply because people like you have cared enough to support us....

### ALAN'S IMPACT IN THE UNITED STATES



**14** Disasters



**\$9.5M+** Worth of products stored or delivered



**47** Humanitarian groups assisted

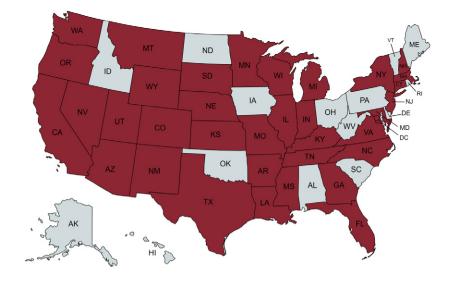
# REAR-VIEW MIRROR: 2020 AND 2021 OPERATIONS AT A GLANCE

The bad news is 2020 and 2021 were hugely catastrophic years. The good news is ALAN was there to provide a variety of supply chain solutions that enabled help and hope to arrive more quickly.

#### 14 disasters

During 2020 and 2021, we activated for most of the major disasters that hit the United States, as well as for numerous other catastrophic events that occurred in other parts of the world. Our most notable outreach activities involved the COVID-19 pandemic, Tennessee floods, California fires, and December tornadoes as well as hurricanes Ida, Sally, Laura, Isaias, Delta and the Tennessee tornado. However we also supported ongoing recovery efforts for survivors of previous years' disasters such as Hurricane Dorian (2019) and Hurricane Florence (2018).

Here's a quick view of ALAN's U.S. impact during 2020 and 2021. ALAN provided logistics assistance to all states highlighted in dark red.





# More than \$9.5 million worth of products stored or delivered

Relief and recovery materials run the gamut, and so did the items that ALAN facilitated the storage, transportation, handling and donation of during 2020 and 2021. In addition to "the usual" (essentials such as food, water, tarps, clean-up supplies and medicine and hygiene products), these items included:

- millions of dollars' worth of pet food and supplies to assist animal shelters across the country
- countless pieces of PPE to help keep medical professionals and essential workers safe
- dozens of water collection barrels for Native American tribes
- tens of thousands of boxes to assist with the sorting and distribution of food and other relief items
- and dozens of refrigerated trailer units to help various food banks distribute food more efficiently.

#### 47 humanitarian groups assisted

The non-profit groups that ALAN works with span every type of survivor, service, and need imaginable, from groups that work with animals, children and individuals with disabilities to those who work to eradicate hunger, poverty, and disease. During 2020 and 2021, ALAN assisted approximately 47 of these humanitarian organizations, connecting them with everything from warehousing space and services to information, transportation, equipment and logistics expertise.

# YOU DON'T NEED A REASON TO HELP PEOPLE

Adventist Development And **Relief Agency** Adventist Community Services Afya Foundation Antinanco Farth Arts School Arkansas Food Bank Catholic Charities Community Food Bank Of New Jersey **Connected Chef** Culture Aid NOLA Dallas Police Department elFaro Church Falls Church Anglican

Feeding America Feed The Children **FFMA** Filling In The Blanks Friends Of Disabled Adults And Children Greater Good Good Samaritans Of Garland Habitat For Humanity International Technology Disaster Resource Center International Medical Corps Jesus Alliance Jersey City Rapid Maker Response Group

Joshua's Heart Foundation Mennonite Disaster Relief Medshare National Association Of Christian Churches New Covenant Community Center And Food Pantry

New Jersey VOAD

Oroville Hope Center

Project Hope

Rebuild Bay County

Rolling Harvest Food Rescue

Salvation Army

Southwest Texas Regional Advisory Council Ssubi Foundation

Sunday Friends

Tennessee Baptist Relief

Tennessee Emergency Management Agency

Unity In Disasters

United Methodist Community On Relief

Volunteer Tennessee

World Emergency Relief

World Hope International

World Of Giving

World Vision

# 6 pieces of industrial equipment, 60,000 boxes/bags provided; 2 large-scale product storage and staging needs fulfilled

When various humanitarian organizations needed force enablers to assist with product distribution, 10 ALAN partners stepped up with the loan or permanent donation of industrial equipment – and the gift of countless boxes and bags. Among other things, these game-changing donations helped many food banks do a better job of addressing the massive influx in product donations and demand they received as a result of the COVID-19 pandemic.

Two generous ALAN partners also stepped up with critical donations of warehousing and container space so that temporary hospital facilities to treat COVID-19 patients could be rapidly established in New York City and Detroit.

# 60 loads carried/78,000 truck miles moved

Year after year, over-the-road transportation continues to be ALAN's single most requested service. During 2020 and 2021 more than 32 generous companies answered our calls to help carry critical relief and recovery supplies to more than 55 disaster-impacted destinations.



### ALAN'S IMPACT IN THE UNITED STATES





**49** Collaborative conference calls



# REAR-VIEW MIRROR: ALAN'S 2020 AND 2021 OTHER KEY ACTIVITIES AT A GLANCE

When it comes to disaster relief, activities like education, training, preparation, and awareness aren't just "nice to haves." They're essential tools that can play a huge role in minimizing damages while hastening the road to recovery. That's why ALAN made it a point to educate and communicate in a wide variety of ways throughout 2020 and 2021.

#### 15 disaster simulation exercises; 58 speeches and panel discussions

Nearly 500 supply chain, emergency management, and non-profit professionals and students participated in ALAN's disaster simulation game – a two-hour, handson learning session that we facilitated 15 times. In addition, ALAN representatives delivered or participated in 58 educational speeches, panel discussions or webinars, reaching a cross-sector of audiences and interests ranging from material handling equipment to supply chain resilience.

# 49 collaborative conference calls attended by more than 50 organizations

During the early parts of the pandemic, ALAN began facilitating cross-industry discussion of critical supply chain activities. Two years later, these calls continue to be held bi-weekly, with topics ranging from freight markets and labor challenges to cyber-threats. All of ALAN's association partners are invited to attend these calls, which have played a key role in facilitating information flow and enabling participants to better understand the current supply chain landscape and prepare, collaborate and respond to circumstances more effectively.

1 new supply chain visibility dashboard

Several years of planning, programming and analysis all came together in spring 2020, when ALAN's Supply Chain Intelligence Center - an advanced disaster visibility dashboard created in partnership with Everstream Analytics - officially went live. Today more than 650 subscribers have access to this free tool and its 132,000 critical data points, enabling them to get real-time information about everything from the status of roads, ports and airports to the latest policy changes at national, state, local and county levels.

#### Extensive disaster messaging

Throughout 2020 and 2021, ALAN got the word out about everything from the latest disaster-relief needs to the importance of safety and preparation by creating and distributing more than 1,160 blogs, news releases, social media posts, media interviews and outreach messages. ALAN representatives also attended or exhibited at 10 conferences or educational events, allowing us to significantly expand and strengthen our working network and connect with a broader range of problem-solving resources.

Want to learn more? Subscribe to ALAN's upcoming monthly newsletter, bookmark our website (<u>www.alanaid.org</u>) or visit our Disaster Micro-site (<u>www.alanaidorg/operations</u>) to view the latest operational needs.





#### ALAN'S PARTICIPATION IN THE SUPPLY CHAIN ANALYSIS NETWORK

Since 2019, ALAN has served as a key member of the Ecosystem Assessment team for the Supply Chain Analysis Network (SCAN). SCAN is a research, assessment, and decision-support initiative that helps the Federal Emergency Management Agency's (FEMA) Logistics Management Directorate (LMD) understand private-sector demand and supply networks during disasters. When necessary, it provides actionable information to help FEMA LMD make decisions that will facilitate the stabilization and/or restoration of critical supply chain networks that are needed to support survivors. We are proud to be part of this landmark initiative.



# HONORING ALAN'S 2020 AND 2021 HUMANITARIAN LOGISTICS AWARD-WINNERS

Each September, ALAN is pleased to present its Humanitarian Logistics Awards. Created in 2017, these awards honor individuals and organizations that have demonstrated an ongoing and sustained commitment to helping others in their time of greatest need.

Please join us in congratulating our 2020 and 2021 winners – and in celebrating their extraordinary generosity. And if you know of a particularly deserving recipient for next year's awards, please consider nominating them when nominations open in spring 2022.

# OUTSTANDING CONTRIBUTION TO DISASTER RELIEF AWARD

American Trucking Associations

**Bergen Logistics** 

**CEVA** Logistics

Core-Mark International

Hub Group

J.B. Hunt Transport Services

**Palmer Logistics** 

Uber Freight

Western Union Foundation

#### RESEARCH AND ACADEMIC CONTRIBUTIONS AWARD

Dr. Gyöngyi Kovács of Hanken School of Economics

Dr. Hossein Zarei of Coventry University

Dr. Jose Holguin-Veras of Rensselaer Polytechnic Institute University

#### DIRECTOR'S PARTNERSHIP AWARD

Truckstop.com

Tucker Company Worldwide

#### LIFETIME ACHIEVEMENT AWARD

Gary LeBlanc of Mercy Chefs

#### EMPLOYEE ENGAGEMENT AWARD

**Everstream Analytics** 

Surge Transportation

#### STUDENT ENGAGEMENT AWARD

Students and staff from the W.P. Carrey School of Business at Arizona State University, the University of Tennessee, Knoxville, and the University of Wisconsin, Madison

#### SPECIAL RECOGNITION AWARD FOR INNOVATION IN HUMANITARIAN RESPONSE

Leah Beaulac

### THE ODOMETER: 2020 AND 2021 FINANCIALS

At ALAN, we work hard to make every donated penny count – so much so that we've been able to deliver an average of \$72 in aid for every dollar spent and help provide more than \$100 million worth of aid over the life of our organization. Here's a closer look at what that meant for our organization and its bottom line during 2020 and 2021.

REVENUE, PUBLIC SUPPORT, AND OTHER INCOME	2021	2020
Donations and Sponsorships	\$139,442	\$161,622
In-Kind Contributions	\$160,000	\$130,000
Other Income	\$77,562	\$193,544
TOTAL REVENUE, PUBLIC SUPPORT, AND OTHER INCOME	\$377,004	\$485,166
TOTAL EXPENSES	\$384,008	\$407,295
Change in Net Assets	\$(7,004)	\$77,871
Net Assets, Beginning of the Year	\$190,030	\$112,159
Net Assets, End of the Year	\$183,026	\$190,030

# THE DASHBOARD: LOOKING AHEAD

When most people think about disasters, they think of piles of debris, items destroyed or lives lost.

Obviously all of us at ALAN think about those things, too. But we also see something else: The huge amount of good that we as an industry have the potential to do.

While it may look like we're "just" delivering commodities, what we're really delivering is comfort. While it may appear that we are "merely" helping with the distribution of diapers, hygiene items, and clean-up materials, what we're really distributing is dignity. And while it may seem that the things we have a hand in providing are "simply" items like food, shelter and warmth, what we're really providing a lifeline to is hope – for survivors of disaster and for ourselves.

That's the power of compassionate logistics. Just as important, it's the power of you and your contributions.

On behalf of all of us at ALAN, thank you for being part of our ongoing story. Whether they're large or small, your in-kind and monetary gifts truly do empower, enable and inspire us. And we are more thankful for them than words can say.



# THANK YOU FINANCIAL DONORS

Please join ALAN in thanking all of our generous 2020 and 2021 Financial Donors.

#### LEAD SPONSOR

Everstream Analytics Saddle Creek Logistics Services

#### **SUSTAINER**

Food Shippers of America Gigunda Group GLT Logistics IWLA MHI Port Jersey Logistics, Inc UPS

#### **SPONSOR**

Barcoding, Inc. CSCMP Transplace Transportation Intermediaries Association

#### SUPPORTER

Burris Logistics Camrett Logistics Lansdale Warehouse Prism Logistics RBW Logistics Corporation Spartan Logistics, LLC The Shippers Group Wagner Logistics

#### CONTRIBUTOR

Adelante SCM AWI Logistics Barret Distribution Center Benevity: American Online Giving Foundation The Columbus Foundation CSCMP: Southern California Roundtable Daniel Insights Diannic Foundation **Evans Distribution Systems** First American Hassett Logistics Integrated Distribution Services Interchange Group, Inc. International Association of Plastics Distribution LeSaint Logistics, LLC North American Warehousing Company Optricity Parke Warehouses Roanoke Insurance Group Surge Transportation **Taylor Logistics Tejas Logistics** The M&W Logistics Group The Raymond Corporation United Facilities, Inc. Verst Group Logistics, Inc. Warehousing Education and Research Council (WERC)

#### **CORPORATE DONOR**

Ad Hoc Logistics Amazon Smile Charity Gift Certificates Content Marketing Associates Distribution 2000, Inc. Drop + Hook I Social Media + Content Marketing Hall's Warehouse Corp. Iharrington Group Millennium International Consultants, Inc. Ohio Logistics – Findlay's Tall Timbers Palmer Logistics Patriot Solutions Stumm Insurance The Terminal Corporation Unity in Disasters, Inc. Wilson Warehouse Co. Inc.

#### PLATINUM PATRON

Mark Cabrera Mary and Eli Etherton Charles and Kathy Fulton Tom Herche Robert and Corinne Martichenko Clifford and Kathy Otto Maggie Owens Mark and Beth Richards

#### GOLD PATRON

Mark and Sheila Benny Dr. Patricia Daugherty Marjorie DePuy Mike Gardner Mary Hadar Arthur Kelly Mary Long Jonathan Sabatini Howard Sargent Alan Van Boven

#### SILVER PATRON

Julee Allen Stan Aronow Julian Blumenthal Clyde Coleman Jamison Day Johan De Meulder Laurie Denham Theresa Garcia Toby Gooley John Haggerty Mitch Kostoulakos Leonardo Leonardo Brian Limperopulos Ian Mackinnon John Nofsinger Aaron Parks George Prest Natalie Putnam Leigh and Aaron Richards Geane and Richard Schubert Robin and Alan Siekerman Alex and Kelly Stark Taylor Wilkerson Duncan and Virginia Tenney John Wagner Taylor Wilkerson Roger Woody Gavin and Daisy Youngquist

#### **BRONZE PATRON**

Mary Comens Bill Driscoll Brandon Greenberg Daniel Hahn Jocelyn Jones Susan Lacefield John Menzies Brian Mozhdehi Andrew Parks Matthew Walenciak

# THANK YOU IN-KIND DONORS & VOLUNTEERS

Please join ALAN in thanking all of our generous 2020 and 2021 In-Kind Donors and Volunteers.

#### **IN-KIND DONORS**

Abel Womack Acme Distribution Acme Truck Lines Akers Packaging Service Group American Trucking Associations Apex Moving + Storage **Bergen Logistics Burris Logistics** Carolina Handling Carolina Tank Lines **CE-DFW Warehouse Solutions CEVA** Logistics CFI Core-Mark International Disaster Relief By Amazon **Diversified Energy** Double Diamond Transport Equipment Depot Gulf Packaging Hassett Express J.B. Hunt Hub Group Knight-Swift LiftOne International Paper Mack Trucks Miner Corporation Orbital Transport

Penske Port TMS/MFW **Prism Logistics Riverside Transport** Schneider **SEKO** Logistics South Dakota Trucking Association Tennant Company Terminal Corporation Texas Trucking Association Twin Oaks Uber Freight UPS Wagner Logistics Wiese USA WTDC

#### VOLUNTEERS

Jay Aertssens Sonia Anizor Michael Baker Connor Baskin Cassie Berman Cindie Blackmer Virgil Brown Zaid Burghliuh Ryan Cantrell Pauleth Charris Matt Clark Isaac Douglass Aastha Gupta Kelly Halloran Gwendolyn Hunnicutt Tanishka Jain Wenzday Jane Claire Kane Katy Keane Jack King Matthew Kling Olivia Kurschat Taylor Lachney Dylan Linette Mary Loeffel Mary Long Jeff Macias Kyle McCormick

Kara Moore Kyle Nadler Lan Nguyen Selam O'Brien Chris Pittenger Vivek Ravi Mark Richards Laurent Ross Tadina Ross Robert Runyon **Richard Sharpe** Phurtemba Sherpa **Delaney Shultz** Samyuktha Sreeram Seth Sumrell Claire Tanoue Noelle Taylor Harsh Tekwani Meg Thornton Melissa Trevino Perry Trunick Alex Varnhagen Ralph Ware Roger Woody Danielle Zink